



The Bullhorn

your monthly cooperative update

JUNE 2020

WHAT'S HAPPENING AROUND ALL WEST?

Welcome our new Dairy Program Specialist, Carson Hillberg!

All West/Select Sires is pleased to announce that Carson Hillberg has accepted the position of All West/Select Sires Dairy Program Specialist. Carson's first day in this new role was June 30, 2020.

Carson first learned how to breed cows while attending Fresno State University where he took his first artificial insemination class. After earning his degree in Animal Science, Carson became a relief technician and eventually gained enough customers to service his own breeding route.

Carson has already been a professional A.I. technician for over 15 years and has served as a valuable Technician/Dealer of All West/Select Sires for nearly 12 years. In this role, Carson has worked with herds in California's Tulare County to perform heat detection, breed cows, and collaborate with dairy producers to implement synchronization protocols and keep accurate records.

Not only has Carson excelled at his role as a Technician/Dealer, he has also served as a leader and instructor of many All West/Select Sires A.I. Training Schools. Participants of these schools have often praised Carson for his detail-oriented training, vast amount of bovine reproductive knowledge, patience, and kindness.

Carson has proved to be a valuable member of the All West Family in his previous position and we are confident that this new role will allow him to provide even better service to our member/owners.



All West Sales Representative Don Davis retired after nearly over 35 years on July 1, 2020!

Don quickly became a member of the All West/Select Sires "Million Unit Club" in 2002, making him the 10th person to ever sell over 1 million units of Select Sires semen in the United States. As of May 31, 2020, Don had sold a total of 2,834,245 units in his career at All West. Learn much more about his impressive career & hear his farewell message in a video on our social media channels.

Thank you, Don, for serving All West customers for over 35 years, selling nearly 3 million units of Select Sires semen, and leaving your legacy here with the All West Family. We wish you and Suzanne health and happiness in your new Idaho adventures!

COVID-19 UPDATE:

Our office and warehouse facilities remain closed to the public at this time, but our team is still showing up each day to bring you and your herd the products, programs, and services you want and need! Our team has been supplied with masks. Please let your All West team know if you would like them to wear personal protective equipment on your farm or ranch and they will gladly do so. Please reach out to your All West/Select Sires Representative or our office staff if there is any way we can better assist you during this difficult time. 1-800-426-2697 | contact@allwestselectsires.com | *We're in this together.*

PICTURE THIS!

We have been seeing “Excellent” classification scores from many herds throughout All West Territory!

Right: Fresno State University Dairy recently achieved excellent classification results. This is just one example of a **7JE1038 VALENTINO** daughter who scored EX-91! 📷: Michael Neves, Fresno State Dairy Student



Left: Congratulations to owners Alexandra Gambonini of Gamlake Dairy, Graisson and Mandy Schmidt of Grai-Rose Cattle Co. and Steve and Pat Maddox of Ruann and Maddox Dairy on their success with APGambo Atwood Keenan. This beautiful **7HO10506 ATWOOD** daughter recently scored EX-95!

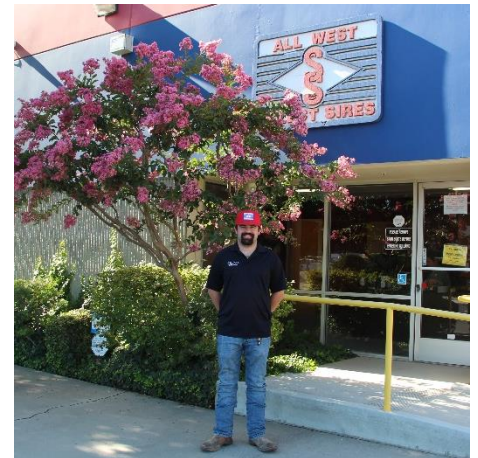
📷: Sara Damrow, shared by Gamlake Dairy

We know you have photos to share, too! Send them to mackenzieg@allwestselectsires.com or tag All West/Select Sires on Facebook or Instagram to be featured!

OUR 2020 ALL WEST SUMMER INTERN HAS ARRIVED!

Brian Martin joined our team on June 22, 2020. He is currently a Junior at California Polytechnic State University, San Luis Obispo where he is earning his Bachelor of Science in Dairy Science. He comes to us with a variety of experience, and has held positions as a PCA Assistant, a milker at the Cal Poly Dairy, an intern herdsman at a large dairy in New York, and currently works at the Cal Poly Meat Market as a Meat Technician.

Brian will be based in the Turlock, CA office, but will be traveling throughout California and (hopefully) the Pacific Northwest, pending COVID-19 restrictions. If you see him in your territory, be sure to introduce yourself and welcome him to the family!



CHANGES COMING TO YOUR MONTHLY STATEMENT:

Please note: All West/Select Sires is changing the layout of your monthly statement! Please be prepared to see minor changes made to the format of your monthly statement as of August 2020. Contact us if you have any questions.



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