

THE **BULLHORN**

February 2018

Annual Meeting

All West Annual Meeting held in San Francisco

The All West/Select Sires Board of Directors and Delegates met February 23-24 in San Francisco, CA, for the 2018 Annual Meeting, and what an event it was! Beyond the standard business meetings with financial reports, elections and department presentations, the group heard from Select Sires' Chief Development Officer, Todd Kranz and guest speaker Jonathan Lamb of Oakfield Corners Dairy in Oakfield, New York. Great discussions, great fellowship and outstanding information and idea exchanges made for one of the best annual meetings to date.



Executive Board Members Randy Kortus, Pete DeGroot, Chad Martin, Jim Regli, Mark VanMersbergen, Jace Leal, Dennis Areias, Jerry Lanting, Frank Borba, Frank Ausman, Dennis Stauffer, Tony Neles, and Jim Boogerd.

One of the meeting highlights was welcoming two new delegates to the Board. It's our pleasure to introduce you to Kyle VanDyk and Frank Leonardo



"It's important to me, especially as a producer, that we do all we can to ensure the success of

member/owners of All West. We're in this industry together, so we need to pool our resources and find ways to ensure future profitability."

Kyle VanDyk
District 5
Prosser, WA

Frank has always been very involved in the dairy industry through serving on various boards. I think he will be a great addition to our board because he understands cows, genetics, and the dairy industry as a whole through his variety of experiences.



Frank Leonardo
District 29
Ferndale, CA

A full report of the meeting will appear in the next issue of DiamondCuts e-news, that will be emailed to subscribers the first full week of March. Not a subscriber yet? Visit www.allwestselectsires.com to get signed up and don't miss any more news from your All West cooperative!

ALL WEST BY THE NUMBERS

99.97% reliability in the Turlock warehouse/distribution

96 – number of employees

1.5 million – number of units shipped out of the Turlock warehouse each year

62 – agents/dealer techs

41 – number of elected directors and delegates on the All West Board

16 – Beef Sales Representatives

Picture this!

Early 7HO13250 JEDI results!

At +2810 GTPI, JEDI can still compete on the genetic level of many of his sons plus offers +2.4 SCR and +2,582 Milk. Daughter below is from Pete Spike, Delaware, OH.



It's that time of year again – it's Western Classic Show Time in Hanford, CA, and youth from all over California are spending time in the corals and yards working with their calves and perfecting their fitting and showmanship skills! This was a great picture taken by All West technician/SRS specialist Mike Parreira during a practice session a few weeks ago.



For more information on this great youth experience, you can visit www.allwestselectsires.com and visit the DiamondCuts news section at the bottom. Click on the March 2016 edition, or follow this direct link: <http://www.allwestselectsires.com/who%e2%80%99s-going-to-fill-those-shoes/>

In the News

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Want to get more pregnancies per A.I.? DairyHerd Management recently posted an article online from their January 2018 issue to address this subject. “Thus, submission of lactating Holstein cows to a Double-Ovsynch protocol and timed AI for first insemination increased the percentage of cows inseminated within seven days after the end of the voluntary waiting period and increased P/AI at 33 and 63 days after first insemination. This resulted in 64% and 58% more pregnant cows, respectively, than submission of cows for first AI after detection of estrus at a similar day in milk range.” Want to know more? You can find the full article here: <https://www.dairyherd.com/article/get-more-pregnancies-ai> And even better? You have a COMPLETE team of All West salesmen and technicians who can help with this! Contact your All West rep today to learn how to improve pregnancies in your own program!



This outstanding DISCO daughter, JX Kash-In DISCO 52536 {6}-P-ET sold for \$35,000 at the recent Kash-In on Valentine's Day Sale in Tulare, CA.



Find us online!



Instagram

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